

Agenda:

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| Registration: | 7:30 to 8:00 |
| <i>Education Session:</i> | 8:00 to 10:00 |
| FACT vs. FICTION: The real Medicare regulations for Parts A and where to find them | |
| MEDICAL NECESSITY: Providing necessary and reasonable rehab services | |
| WHAT AM I DOING HERE???: Individual vs. concurrent vs. group therapy | |
| Break | 10:00 to 10:15 |
| <i>Education Session:</i> | 10:15 to 12:00 |
| MDS & RUGs: The new regulations | |
| WHAT'S IN A RUG?: Determining appropriate RUGs categories for maximum legal reimbursement | |
| Lunch (on your own) | 12:00 to 1:00 |
| <i>Education Session:</i> | 1:00 to 3:00 |
| RESTORATIVE NURSING: Acceptable programs, providers and rehab's involvement | |
| WRITE RIGHT: Documentation that meets Medicare guidelines and makes reviewers and therapists happy | |
| Break | 3:00 to 3:15 |
| <i>Education Session:</i> | 3:15 to 5:00 |
| MEDICAL REVIEW: MACs, RACs, ZPICs and CERTs (Oh My!) | |
| TOP 10 REASONS FOR DENIAL: What they are and how to fix them | |
| BACK TO THE FUTURE: Making plans for your practice setting | |
| Questions and Answers | |
| <i>Adjourn</i> | 5:00 |

Locations:

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| Chicago | Holiday Inn Rolling Meadows-Schaumburg 3405 Algonquin Road Rolling Meadows, IL 60008 847-259-5000 |
| San Francisco | Sofitel San Francisco Bay 223 Twin Dolphin Drive Redwood City, CA 94065 615-508-7188 |
| Anaheim | Hampton Inn & Suites 7828 Orangethorpe Ave Buena Park, CA 90621 714-670-7200 |
| San Diego | Hampton Inn & Suites 1531 Pacific Highway San Diego California, USA, 92101 |

Medicare Made Easy:

Fact vs Fiction

A Survival Guide for Rehab Services in SNF

Chicago, IL - Sept 24

San Francisco, CA - Oct 8

Anaheim, CA - Oct 12

San Diego, CA - Oct 15

Houston, TX - Oct 22

Mt Laurel, NJ - Nov 5

For updated locations or other courses visit our website at www.encompassmedicare.com

Getting It Right From The Start

Encompass Consulting & Education, LLC
8114 NW 100th Terrace
Tamarac, FL 33321-1259
Phone and Fax: 954-720-4087
www.encompassmedicare.com

Presented By Your "Medicare Advisors"
Pauline M. Franko, PT
Answering Your Medicare Questions
for Over 10 Years



Presenter:

Pauline M. Franko, PT, MCSP

Pauline is president and CEO of Encompass Consulting & Education, LLC. She also co-authors the "Medicare Advisor" columns for the Advance newsmagazines.

She graduated from Physiotherapy School in Coventry, England in 1966. Her experience has always been in the area of geriatrics, including SNF, Home Health, CORF and long term care rehabilitation administration.

As a LTC Regional Manager she was a Task Force Member for both Restraint Reduction and Restorative Nursing.

She has presented nationwide on Medicare Compliance, Documentation and Reimbursement. She has presented at the APTA national meeting and at State Associations.

She is a member of the APTA and its Geriatric section. She also acts as a resource for the respected Eli Reports including the "MDS Alert".

Course Overview:

This highly interactive course provides participants with everything they need to know about delivering therapy services to Medicare Part A beneficiaries in the SNF setting.

Topics include:

Identifying medical necessity of Medicare services;
What is "skilled" therapy and use of individual vs. concurrent vs. group care;
Documenting both nursing and therapy services to assure reimbursement;

The new MDS 3.0 and RUGS IV regulations along with appropriate use of Restorative Nursing services;

Utilization and supervision of non-therapist staff;
RACs, MACs, ZPICs and CERTs and Medical Review along with the top reasons for denials and the solutions to help fix the problems.

Case studies are utilized to provide participants with fuller understanding of the regulations and their impact on reimbursement.

Time is spent in helping participants plan changes that they must make to be compliant with Medicare rules while achieving the maximum legal reimbursement for their therapy services.

Course Objectives:

Upon completion of the program, the participant will be able to:

1. Discuss Medicare regulations governing medical necessity of rehabilitation services under Part A and apply them to their work setting.

2. Participate appropriately in the completion of the parts of the MDS 3.0 that directly impact rehabilitation reimbursement, including selection of the Assessment Reference Date (ARD) and determination of the appropriate RUGS IV category for any given patient.

3. Outline regulations governing restorative nursing programs and explain the appropriate role of the rehab department in the delivery of restorative nursing services.

4. Appropriately document therapy services to justify medical necessity; obtain maximum legal reimbursement; and assure successful Medicare Medical Review.

5. Compare and contrast nursing and therapy documentation to support the MDS and therapy progress.

6. Explain Medicare Medical Review audits for Part A including the roles of the Medicare Administrative Contractor (MAC); Recovery Audit Contractor (RAC); Zone Program Integrity Contractor (ZPIC); Comprehensive Error Rate Testing (CERT) Contractors and how to prepare for an audit.

7. Determine those areas in his/her practice that need to be revised to be compliant with Medicare rules and regulations, including the Top 10 Reasons for Denials, and develop a plan of action for his/her work setting.

Who Should Attend:

Physical and Occupational Therapists

Speech-Language Pathologists

Rehabilitation Directors

Physical and Occupational Therapist Assistants

Directors of Nursing

MDS Coordinators

Administrators

REGISTRATION: Medicare Made Easy

This course has 7.5 contact hours.

For further information on course approval visit: www.encompassmedicare.com

Early price is valid up to 2 weeks prior to seminar

Group Price: is per attendee registering together

Early Price

- () Individual\$199
- () Group of 2 or 3: per attendee \$189
- () Group of 4: per attendee\$179

Regular Price

- () Individual\$219
- () Group of 2 or 3: per attendee \$209
- () Group of 4: per attendee\$199

Call for prices on larger groups

Attach a separate registration for each attendee

****PLEASE PRINT CLEARLY****

Name: _____

Address: _____

City: _____

State: _____ Zip: _____

*Seminar Location: _____

Phone: _____

E-mail: _____

Name for certificate with professional title:

The following required for credit card payment only.

Credit Card: () Visa/MasterCard () Amex

CC Number: _____

Expiration Date: _____ / _____

Signature: _____

Please include your check or money order along with your registration form if not paying by credit card.

Cancellation Policy: All cancellations must be submitted in writing and received 2 week prior to seminar and will be subject to a 20% cancellation fee. No refunds will be given for cancellations less than 2 week but registration fee will be

applied to an alternative date.