

quarterly newsletter; alert and LCD notices; 15% discount on our on line store; Q&A website and our monthly e-zine.

Silver: \$2000 annual dues. Includes 10 hours of consulting, a semi-annual chart audit; quarterly newsletter; alert and LCD notices; a 30% discount on our on line store; Q&A website and our monthly e-zine.

Gold: \$3750 annual dues. Includes 12 hours of consulting; a quarterly chart audit; quarterly newsletter; alert and LCD Notices; assistance with documentation development; a 30% discount on our online store; complementary Lunch Bunch CDs, Q&A website and our monthly e-zine.

Membership Categories:

SNF: Covers both Part A and Part B services.

Rehab Agency or CORE: Covers Part B services paid under the Institutional Provider.

Therapist in Private Practice: Covers Part B services.

Membership is effective as of the first day of the month following enrollment. Membership can be upgraded at any time during the membership and fees will be pro-rated.

Prices are based on a single member, clinic or facility (satellite offices billing through a member are covered). Additional same member category can be added to the choice membership for an additional fee.

If you have additional questions about the membership, please feel free to call (954) 420-4087 for additional information.

To access a Membership application either call the number above or go online to our website at www.encompassmedicare.com and go to the CQR membership page.

Thank you for considering our services.

Pauline M. Franko, PT, MCSP

Owner

CQR Membership



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Effective October 1st 2008

Thank you for your interest in our CQR membership. These last few years have probably seen the most changes ever to Medicare regulations, a process that we all know will continue for several more. These changes, that sometimes appear to come so very close together, make it difficult for the vast majority of therapists and administrators to keep up. This is where we know we can help; join our CQR Club.

So what does CQR mean?

CQR stands for

“Compliance – Quality – Reimbursement”

and is the core of the Encompass philosophy. It can also be interpreted as “secure”, which is how we hope our members will feel about their provision of therapy services and complying with Medicare regulations. We believe that if you provide compliant services, following the Medicare guidelines for what is “Medically Necessary” within your site of services, you will be providing quality care and be able to obtain the maximum legal reimbursement to which you are entitled.

What is compliance and why is it important?

It is simply complying with Medicare’s rules and regulations to prevent fraud, waste and abuse. Medicare has revised how it is monitor providers for compliance and, in this expanding age of computerization, it has become easier for them to accomplish. CMS is in the process of reducing the number of its contractors paying for Medicare services (15 MACs for Part A and B services), which will produce a standardization of local coverage determinations (LCD) and consistency in the Medical Review process and subsequent determinations. This knowledge of your contractors LCDs is vital in obtaining appropriate reimbursement for the services you provide and bill.

Following is a list of services we offer under CQR along with the different membership levels. Some of the services will be automatically included in

your chosen level of membership and others will be optional.

Consulting Services: These services are available to members either by phone, web based meetings or e-mail and can address any Medicare compliance issues. Hours above the membership level are available at a discounted rate.

Quarterly Newsletter: The newsletter is published at the beginning of each quarter. It includes items on Compliance Issues; Billing and Coding; Documentation; and Government Reports and is available by e-mail.

Alert Notices: E-mail notices of regulation changes by CMS that are specific to your site of service with interpretation of required modifications.

Notification of Changes from your Contractor: Notices of any changes or addition to LCDs proposed by your contractor. This will assist you in being proactive and enable you to make your opinions known in cases of changes that you believe will be detrimental to your patients or profession. Identification of your contractor on your application is required for this service.

Chart Audits:

Outpatient Audit Services: Audits of six charts are performed off-site, normally four current and two discharged charts, and includes a written report of finding. The audit reviews all relevant information including, documentation, billing and compliance with physician orders, etc.

SNF: Part A Audit Services: Audits of four charts are performed off-site, normally three current and one discharged chart, and includes a written report of findings. The audit will review all relevant information including therapy documentation, MDS, billing and compliance with physician orders.

SNF Part B audits are the same as Outpatient Audits.

Assistance with documentation development:

Assistance with member developed documentation is provided. This includes time with staff member(s) to discuss appropriateness of documentation

format and any recommended changes.

Off-site Audits: Off-site audits are available to all members on an “as needed” basis. The cost for the standard SNF or Outpatient audit is \$400. Audits of individual charts are \$100 for Outpatient, \$150 for SNF Part A.

Q&A Page: Frequently asked questions and answers is available to members-only via our website. Members are encouraged to take advantage of this benefit as it will augment the consulting services. It is added to and updated as changes occur.

Webinars: Training of staff on customized topics relating to your clinic or facility. This is an excellent resource, especially as a follow up to a chart audit where concerns are identified or as part of your compliance program. **Call for pricing.**

Additional Consulting Services: Additional consultation services are available at a discounted rate. This discount can be applied to both offsite and on-site services. On-site service fee includes audits and systems review, meetings with staff and / or management with verbal report of findings; education of staff as required and a full written report within 5 business days. Usual and reasonable expenses for hotel, travel and meals are additional. **Call for pricing.**

Membership Levels:

Standard: \$300 annual dues. Includes 5 hours of consulting; quarterly newsletter; Q&A website and our monthly e-zine.

Standard Plus: \$450 annual dues. Includes 6 hours of consulting; quarterly newsletter; alert notices; Q&A website and our monthly e-zine.

Standard Deluxe: \$600 annual dues. Includes 6 hours of consulting; quarterly newsletter; alert and LCD notices; a 15% discount on our online store; Q&A website and our monthly e-zine.

Choice Memberships:

Bronze: \$1200 annual dues. Includes 10 hours of consulting; an annual chart audit; (continued over)

CQR MEMBERSHIP APPLICATION

MEMBER INFORMATION

Member Name and Title: _____
Company Name: _____
Address: _____
City: _____ State and Zip: _____
Phone: _____ Fax: _____
Practice Setting: _____ E-mail: _____
Send my newsletter by E-mail to: _____

TYPE OF MEMBERSHIP

Standard Membership:----- \$300 Choice Membership Bronze:----- \$1200
Standard Plus:----- \$450 Choice Silver:----- \$2000
Standard Deluxe:----- \$600 Choice Gold:----- \$3750

BILLING INFORMATION

Pay By: Check: Number _____ Credit Card: M/C Visa Amex
CC Number: _____ Expiration Date: Month: ____ Year: ____
Signature (required for credit cards): _____
Name on card (if different than member): _____
Mailing Address (if different than above): _____

Please charge my credit card in three monthly installments of \$_____ starting date _____
(For choice memberships only)

ADDITIONAL INFORMATION

Applies to Choice and Standard Deluxe memberships

Name of Medicare Contractor: _____
Number of employees (optional): _____
Services provided (OPT): PT OT SLP Other: _____
Number of additional sites (optional): _____

Please print all applicable information and send completed form along with check if applicable to:

CQR Membership,
Encompass Consulting & Education, LLC,
8114 NW Terrace,
Tamarac,
FL 33321-1259

Or, if paying by credit card, fax to (954) 720-4087